

Curriculum Map in Business - Kesteven and Sleaford High School



	Autumn 1	Autumn 2	Spring 3	Spring 4	Summer 5	Summer 6
Year 10	Purpose of business Business functions Enterprise and entrepreneurs Dynamic nature of business Sole traders and partnerships Private and public limited companies Not for profit organisations	Aims and objectives Stakeholders Location Business plans Financial terms Expanding a business Economies of scale	Technology Ethics Environment & sustainability Interest rates Employment and income Globalisation Exchange rates Legislation Competitive environment	Methods of production Efficiency in production Managing stock Choosing suppliers Supply chain management Quality Methods of maintaining quality Customer service (and technology)	Organisational structures Centralisation/decentralisation Recruitment process	Contracts of employment Motivation Training
	Test 1: term 1 Knowledge and understanding and core threads of application and analysis Test 2: term 2 Knowledge from terms 1 and 2 and core threads of application and analysis	Test 3: Knowledge from term 3 and core threads of application, analysis and evaluation Test 4: Knowledge from term 4 and core threads of application, analysis and evaluation	Exam: Knowledge from term 1,2,3 & 4 and core threads of application, analysis and evaluation Test 5: – Knowledge from term 5 and core threads of application, analysis and evaluation			
Year 11	The Economy and business External Influences Building a Business: Methods of growth Finance for growth Changes in aims and objectives Business & Globalisation Organisational Structure	Ethics & Business Environment & Business Making Marketing Decisions: Product Price Place Promotion Marketing Mix & Business decisions	Business Operations Technology, Productivity & Production Managing Stock Procurement / Suppliers Managing Quality The Sales Process Business Calculations	Understanding Business Performance Communication Recruitment, Training & Development Motivation	Revision Topics	
	Assessment 1: Knowledge, understanding & application from Year 10 Assessment 2: Knowledge, Understanding & application from year 10, term 1 & 2 year 11	Assessment 3: Practice paper questions Assessment 4: Practice paper questions	Summer Examinations			

Curriculum Map in Business - Kesteven and Sleaford High School

